Business Health Benefits

WELL & Company

PRIMARY AND URGENT CARE CLINIC

How can our approach benefit your organization?

5 KEY POINTS

COST REDUCTION AND TRANSPARENCY:

Through transparent pricing and cost-effective solutions, we help your organization reduce healthcare expenses without compromising quality. Our transparent pricing model ensures clarity and predictability, empowering your organization to make informed decisions.

PARTNERS IN HEALTHCARE:

We view ourselves as partners in your organization's healthcare journey. Our collaborative approach involves working closely with you to understand your unique needs and goals, ensuring that our solutions align with your organizational objectives. We play an active role in the implementation and ongoing management of health benefits.

PERSONALIZED HEALTH BENEFITS:

We take the time to understand your company's unique employee demographics, and healthcare needs, and help develop solutions that are personalized. We understand each employee has unique healthcare needs and we are available to help guide each person through their journey. Our personalized approach ensures that your company receives tailored care that meets specific requirements, enhancing overall satisfaction and outcomes.

INCREASED ACCESS TO LOCAL CARE:

By partnering with local healthcare providers, we offer your employees convenient access to high-quality care within their communities. This local approach enhances accessibility and fosters stronger connections between your employees and their healthcare providers. Access through our HIPPA compliant messaging app allows expedited care, even after hours.

UPHOLDING INTEGRITY AND STANDARD OF CARE:

We are dedicated to upholding the highest standards of integrity and quality in healthcare delivery. Our commitment to ethical practices and evidence-based medicine ensures that your employees receive care that meets the highest standards of excellence.

WELL & Company, your Employee Healthcare Clinic, is a Primary & Urgent Care clinic with a focus on wellness, longer patient visits, and increased access which can improve health outcomes and lower overall healthcare costs. The benefit? *Gold standard, specialized primary care for your employees.*

TECHNOLOGY SERVICES

- ✓ **HIPAA-COMPLIANT TEXTING PLATFORM**
- ✓ **NATIONAL TELEHEALTH AVAILABILITY**
- ✓ **MEDICAL RECORDS PLATFORM**

EMPLOYEE UTILIZATION

With an industry average of 12% employee acute care utilization, **WELL & Company sees up to 30% utilization monthly**, reinforcing the value of intentional, accessible, high-quality healthcare.

FAMILY PRACTICE

Preventative healthcare tailored to your employees and their families. Our office is open Monday - Friday, 8am-5pm, as well as after-hours availability from 6am - 9pm, seven days a week.

- Primary Care
  - Bilingual services available for over 250 languages
- Acute/Urgent Care Needs, including but not limited to:
  - Sutures
  - Casting
  - Eye (Foreign Body Removal)
- DOT Exams
- Pre-Employment Screening
- Biometric Screenings/Vaccine Clinics
- Lunch-and-Learns
- Monthly, Quarterly, and Annual Reporting
  - Utilization (overall & type of visit)
  - Diagnostic Codes
  - Medication Dispensing Utilization
  - Catered Reports

PRESCRIPTION MEDICATION

WELL's commitment to identifying the lowest cost pharmaceuticals for employees means utilizing on-site dispensing, local partnerships, and international pharmacies when required.

- Implementation of on-site medication dispensing at wholesale prices.
- Established partnerships with preferred local pharmacies.
- WELL's commitment to affordable healthcare means there are instances of utilizing out-of-country pharmacies for inhalers and insulin to ensure the lowest priced pharmaceuticals for employees.

LAB + IMAGING

We closely collaborate with local facilities to guarantee the availability of affordable and high-quality lab and imaging services to employees.

- CLIA certification in preparation to provide both:
  - On-site wholesale laboratory draws
  - Local partnerships with health and lab facilities for urgent lab and imaging needs.

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ADDITIONAL SERVICES

WELL & Company takes pride in offering a range of specialty services designed to cater to the diverse health and wellness needs of our patients. These services include comprehensive and tailored care that goes beyond the traditional scope of primary care.

- **Dermoscopy**
  - Commonly referred to as a “skin check”, this non-invasive technique is used to evaluate skin lesions and screen for skin cancer.
- **Weight Management/Dietician**
  - A personalized approach to weight loss that ensures long-term success and metabolic wellness.
- **Hormone Management**
  - Our providers specialize in a comprehensive approach for males and females in all stages of life.
- **Disordered Eating**
  - Disordered eating is manageable with a comprehensive, team-based approach at any stage of illness.
- **Rubicon: 140+ Specialties available for Consultations**
  - Removes barriers to specialty expertise by connecting primary care teams to the largest, most extensive panel of board-certified experts.
  - Bridges access gaps to deliver more impactful, comprehensive, and cost-effective primary care.

79% of employees believed their company's wellbeing programs helped them be as productive as possible

AFFORDABLE

All individuals deserve quality healthcare. Fear of billing should never conflict with preventative healthcare.

ACCESSIBLE

It's important that quality care be available, especially in a rural setting.

PERSONALIZED

At WELL we believe that each individual deserves personalized care tailored to them. We take our time and get to know you as a patient.

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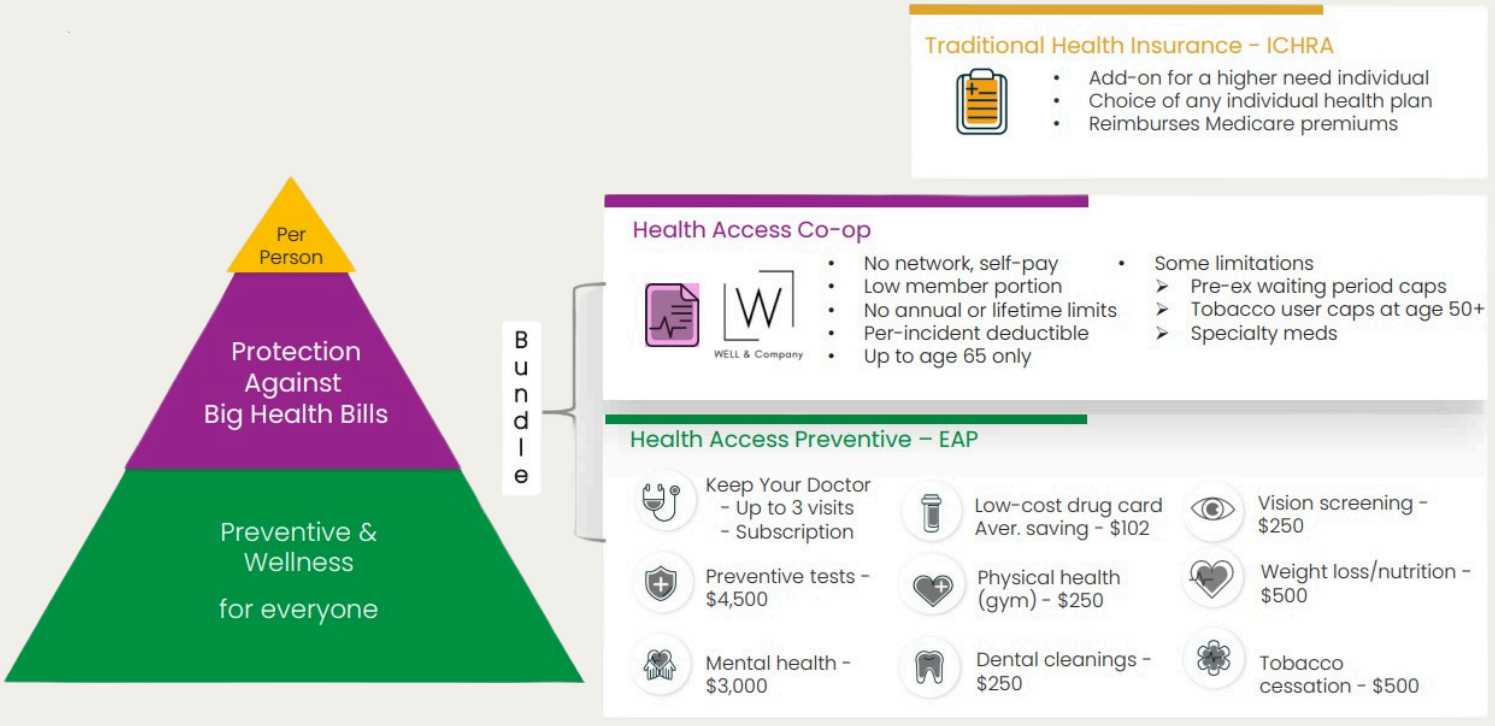
- WELL & Company was founded on the basis of healthcare being affordable, accessible, and personalized. The community responded and we quickly grew into a 20+ person team with locations in Alexandria and Sartell, MN.

- There are a lot of health benefit plans out there, but none truly solve the problem that continues to plague employers. It simply isn't sustainable for small to midsize employers with less than 500 or even 1000 employees to carry the liability of their employees' medical expenses. It is too expensive and unpredictable and eventually blows up. This is the only solution that absolves employers from that liability so they can truly provide a quality health benefit that is also affordable and sustainable.

Enhancing Your Healthcare Experience

Employee Health Benefit Options



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Proudly offers health benefit solutions for these businesses

HILLTOP LUMBER
We help plan, supply and deliver dreams.

FAMILY PHARMACY
locally owned
TRUMM DRUG
ESTABLISHED 1951

LOWRY
Manufacturing Co

ARNQUIST FLOORING
EST 1930

Aagard

Kindred PEOPLE

JOLT ELECTRIC INC

E. ARTHUR BROWN
Company, Inc.

GODFREY CHIROPRACTIC & WELLNESS

ServiceMASTER Clean

PROTHERM
ELECTRIC INFRARED

BUILT 1907
THE DEPOT
SMOKEHOUSE & TAVERN

BLACKBERRY RIDGE

SWANSTROM Auto Repair

DOWNTOWN Alexandria
American Cleaners

JOHNSON JET-LINE INC
SEWER CLEANING & PIPE INSPECTION

KPOWER YOGA